



台揚科技法人說明會

Date: May 13th, 2010



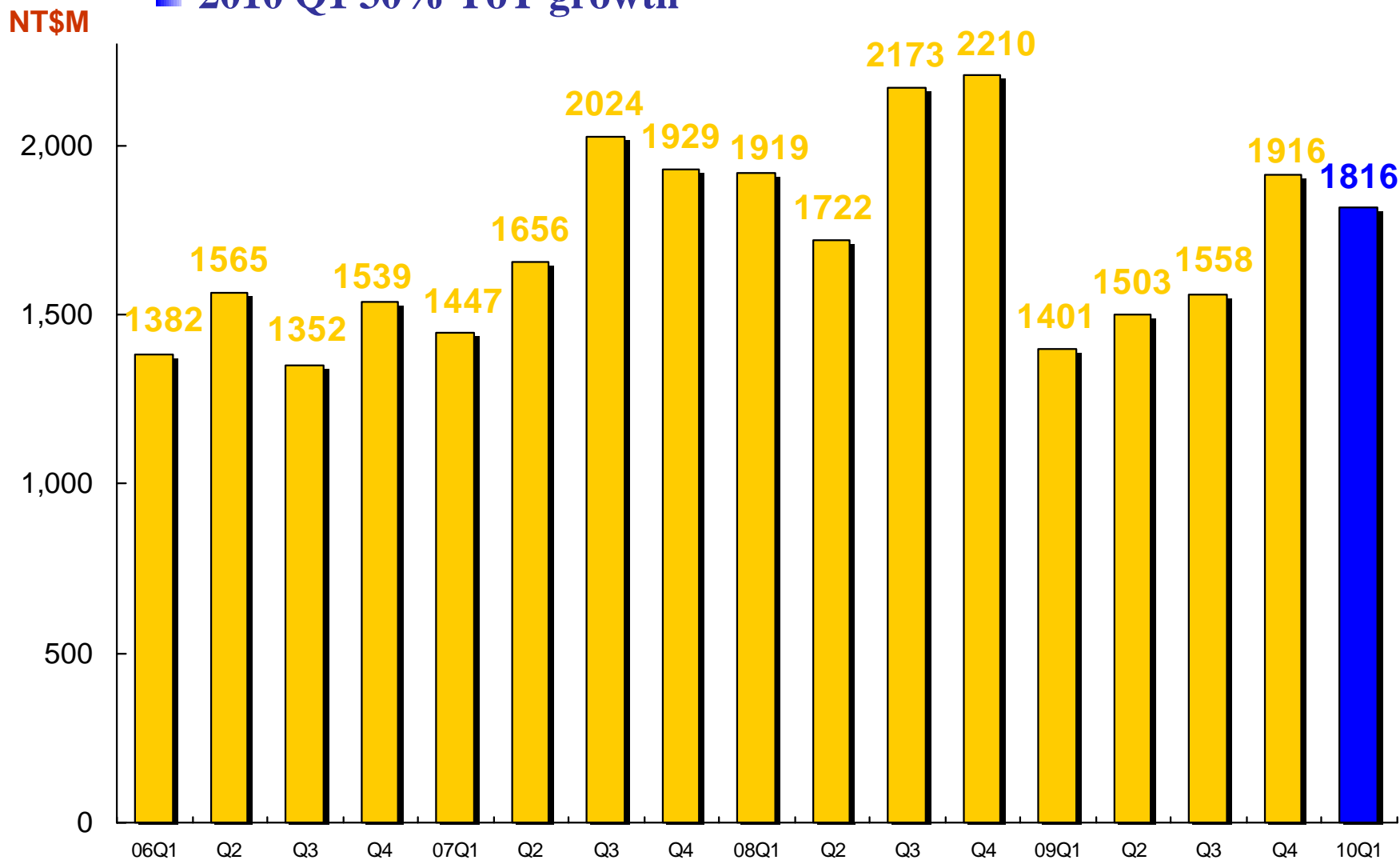
Q110 Performance Highlight



Revenue by Quarter



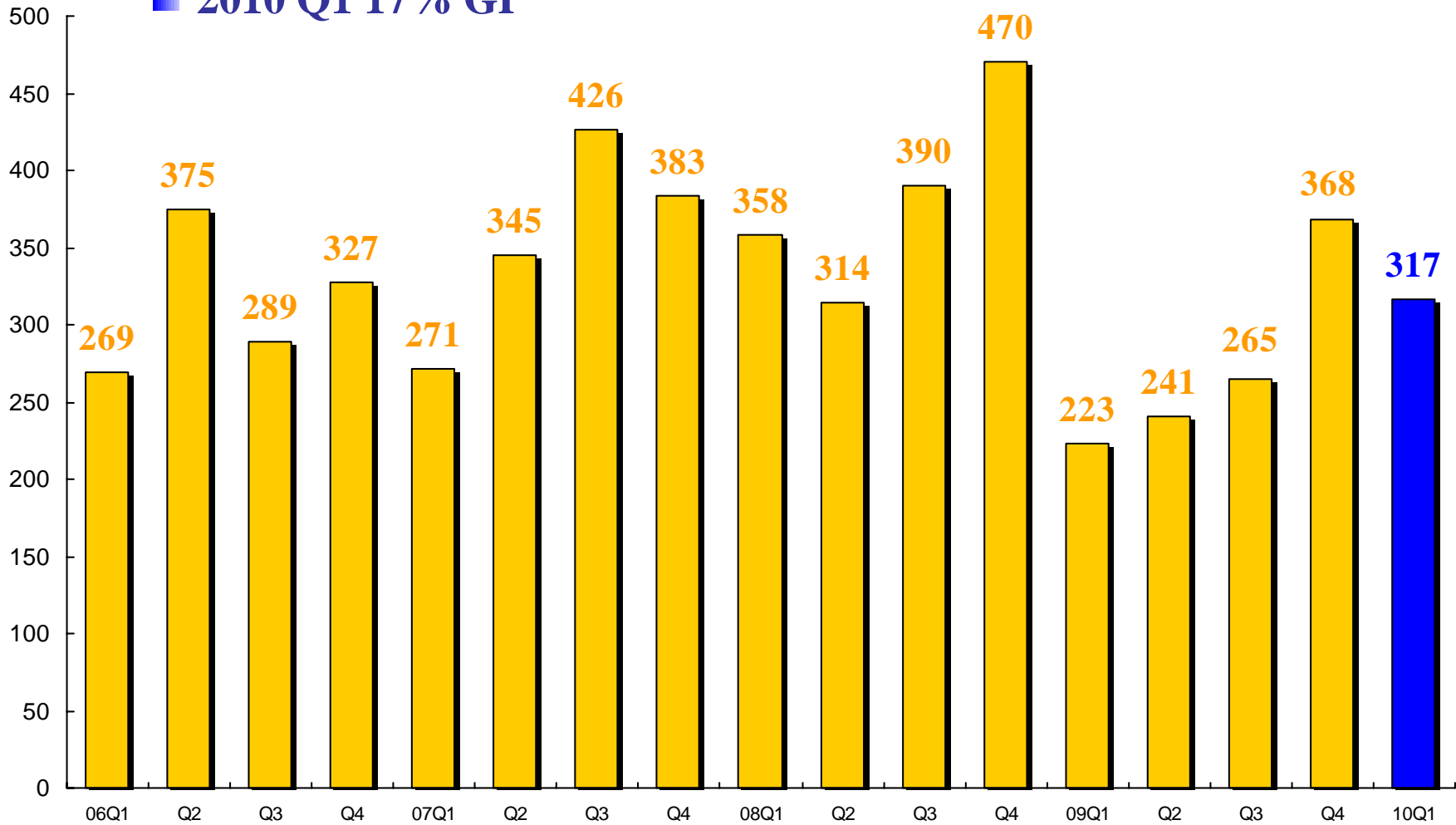
■ 2010 Q1 30% YoY growth



Gross Profit by Quarter



NT\$M ■ 2010 Q1 42% YoY growth
■ 2010 Q1 17% GP

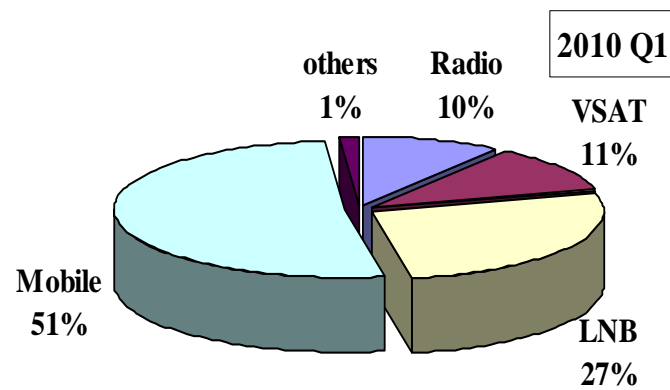


Revenue of Key Segments 2010 Q1

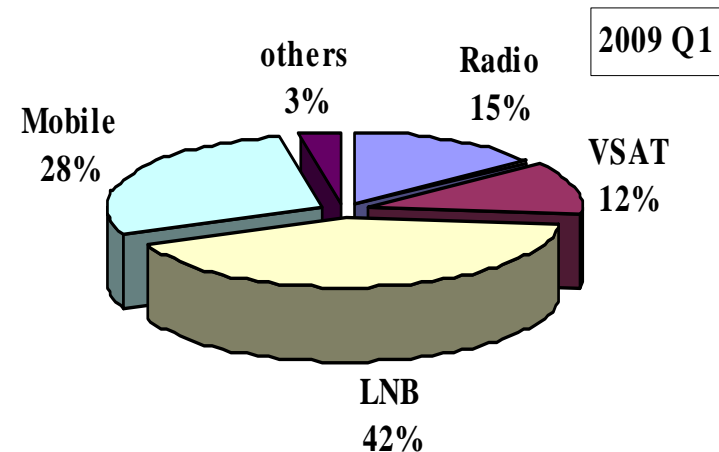


- 30% YoY growth in revenue
- 165% YoY growth in Mobile
- 14% YoY decrease in LNB
- 23% YoY growth in VSAT
- 11% YoY decrease in Radio

2010 Q1 : NT\$1,816M



2009 Q1 : NT\$1,401M



2010 Q1 Operating Results



Unit: in millions of NTD

6

	Q1 10	Q1 09	Growth
Revenue	1,816	1,401	30%
Gross Profit	317	223	42%
GP %	17%	16%	
Operating Expense	314	238	32%
-R&D expenses	158	113	
-S&M expenses	94	79	
-G&A expenses	61	46	
Operating Income	3	(14)	-123%
Non-operating Income	6	27	
Net Income before Tax	9	13	-31%
Income tax	(2)	(4)	
Net Income after Tax	7	9	-21%
Minority Interest loss (gain)	1	(1)	
EPS (before tax)	0.02	0.03	
EPS (after tax)	0.02	0.02	

*all figures are subject to rounding difference.

Strong Balance Sheet



■ Net cash position as of Q110

Unit: in millions of NTD

	2007	2008	2009	Q110
Cash & Cash Equiv.	3,322	3,237	3,020	2,873
Total Debt	<u>1,514</u>	<u>1,349</u>	<u>1,074</u>	<u>1,220</u>
Net Cash	1,808	1,889	1,946	1,652

*Net Cash includes cash, money market fund, and bond fund.

■ operating cash flow

Unit: in millions of NTD

	2007	2008	2009	Q110
Operating Cash Flow	847	810	940	(211)

■ Comfortable with current credit rating

◆ Significant borrowing capacity

- Short-term credit facilities: NTD 3.7 billion
- Long-term credit facilities: NTD 1.3 billion



■ Supply Chain Management

- ◆ Successful and effective inventory control

Unit: in millions of NTD

	2007	2008	2009	Q110
Inventory	1,286	1,184	1,099	1,660
Inv. Turnover Days	86	69	79	84

- ◆ OTD (On-time Delivery) performance

	2007	2008	2009	Q110
On-time Delivery	98%	97%	99%	99%

■ Strong Balance Sheet with substantial liquidity

- ◆ Sufficient cash on hand to support working capital demand and capital expenditure

Key Financial Ratios



	Q110	Q109
Capital Structure		
-Total Liabilities to Total Equity	85%	60%
-Long term capital to fixed asset	441%	454%
Debt-servicing Capability		
-Current ratio	184%	240%
-Acid ratio	136%	192%
Working Capital Management		
-AR collection days	85	104
-Inventory turnover days	84	92
-AP payment days	95	92
-Cash Conversion Cycle	74	104
Profitability		
-ROE	0.6%	0.7%
-ROA	0.5%	0.8%



Thank You